

SALES									
EUR millions	Notes	Q4 2008	Q4 2007	%	At constant currency %	FY 2008	FY 2007	At constant currency %	
New life sales									
Life single premiums		2,327	3,447	(32)	(23)	10,532	14,414	(27)	(17)
Life recurring premiums annualized		366	456	(20)	(16)	1,578	1,833	(14)	(5)
Total recurring plus 1/10 single		598	800	(25)	(19)	2,631	3,274	(20)	(11)
New premium production accident and health insurance		161	178	(10)	(18)	614	680	(10)	(4)
New premium production general insurance		17	21	(19)	(14)	68	58	17	17
Gross deposits (on and off balance) by line of business									
Fixed annuities		1,676	433	N.M.	N.M.	4,057	1,145	N.M.	N.M.
Variable annuities		590	640	(8)	(18)	2,636	2,743	(4)	3
Saving deposits		590	704	(16)	(16)	2,473	2,648	(7)	(7)
Retail mutual funds		501	598	(16)	(33)	2,698	2,248	20	26
Pensions and asset management		2,613	3,338	(22)	(28)	10,505	12,284	(14)	(9)
Institutional guaranteed products		5,963	3,881	54	46	18,380	23,458	(22)	(16)
Life reinsurance		0	0	0	0	2	2	0	50
Total gross deposits		11,933	9,594	24	17	40,751	44,528	(8)	(3)
Net deposits (on and off balance) by line of business									
Fixed annuities		593	(759)	N.M.	N.M.	71	(4,388)	N.M.	N.M.
Variable annuities		(114)	(157)	27	27	(441)	(596)	26	20
Saving deposits		(535)	94	N.M.	N.M.	(699)	231	N.M.	N.M.
Retail mutual funds		(182)	266	N.M.	N.M.	590	797	(26)	(22)
Pensions and asset management		257	1,081	(76)	(86)	1,769	2,527	(30)	(28)
Institutional guaranteed products		1,679	(325)	N.M.	N.M.	2,185	3,981	(45)	(41)
Life reinsurance		(19)	(82)	77	79	(61)	(82)	26	21
Total net deposits		1,679	118	N.M.	N.M.	3,414	2,470	38	47

REVENUE GENERATING INVESTMENTS

		At Dec. 31 2008	At Sep. 30 2008	%
Revenue generating investments (total)	6	331,844	350,756	(6)
Investments general account		130,481	131,738	(1)
Investments for account of policyholders		105,400	121,346	(13)
Off balance sheet investments third parties		95,963	97,672	(2)