

VALUE OF NEW BUSINESS TARGETS

<i>In millions</i>		2005 actual	2007 actual	2010 target
Total	EUR	550	927	1,250
Americas	USD	340	581	730
The Netherlands	EUR	39	51	82
United Kingdom	GBP	67	157	213
Asia	EUR	83	78	105
Central and Eastern Europe	EUR	27	72	100
Other European Countries	EUR	30	71	147

CAPITAL PRODUCTIVITY

	2007 actual	2010 target	2012 target
Unlevered return on capital ^{1), 2)} (RoC)	9.6%	>11%	>12%
Holding and leverage effects	2.4%	3%	3%
Return on equity ^{2), 3)} (RoE)	12%	>14%	>15%

¹⁾ Weighted average of return on capital of country units

²⁾ 2007 number adjusted for non-recurring tax benefits in the UK and the Netherlands

³⁾ Net underlying earnings / average shareholder's equity excluding revaluation reserves