

## FINANCIAL OVERVIEW, Q1 2010 GEOGRAPHICALLY

amounts in million EUR (unless otherwise stated)

	Americas	The Netherlands	United Kingdom	New Markets	Holding, other activities & eliminations	Total EUR
<b>Underlying earnings before tax by line of business</b>						
Life	148	39	21	21	-	229
Individual savings and retirement products	138	-	-	(6)	-	132
Pensions	62	47	9	4	-	122
Life reinsurance	30	-	-	-	-	30
Non-life	-	7	-	8	-	15
Distribution	-	11	(2)	-	-	9
Asset Management	-	-	-	7	-	7
Other	-	-	-	-	(69)	(69)
Share in underlying earnings before tax of associates	1	-	-	12	-	13
<b>Underlying earnings before tax</b>	<b>379</b>	<b>104</b>	<b>28</b>	<b>46</b>	<b>(69)</b>	<b>488</b>
Fair value items	(86)	91	3	3	(27)	(16)
Realized gains/(losses) on investments	24	96	3	3	-	126
Impairment charges	(139)	(1)	(8)	(2)	-	(150)
Other income/(charges)	-	-	23	-	-	23
Run-off businesses	(60)	-	-	-	-	(60)
<b>Income before tax</b>	<b>118</b>	<b>290</b>	<b>49</b>	<b>50</b>	<b>(96)</b>	<b>411</b>
Income tax	39	(67)	(26)	(13)	28	(39)
<b>Net income</b>	<b>157</b>	<b>223</b>	<b>23</b>	<b>37</b>	<b>(68)</b>	<b>372</b>
<b>Net underlying earnings</b>	<b>295</b>	<b>77</b>	<b>25</b>	<b>32</b>	<b>(48)</b>	<b>381</b>

## EMPLOYEE NUMBERS

	At Mar. 31, 2010	At Dec. 31, 2009
Employees excl. agents	25.204	25.090
Agents	3.044	3.292
Total number of employees excluding Associates	28.248	28.382
AEGON's share of employees (including agents) in Associates	2.854	2.582
<b>Total</b>	<b>31.102</b>	<b>30.964</b>