

Financial overview ^{c)}									
EUR millions	Notes	Q3 2013	Q2 2013	%	Q3 2012	%	YTD 2013	YTD 2012	%
Underlying earnings before tax									
Americas		371	360	3	362	2	1,043	1,014	3
The Netherlands		85	74	15	85	-	244	240	2
United Kingdom		26	27	(4)	27	(4)	77	83	(7)
New markets		74	52	42	70	6	188	222	(15)
Holding and other		(25)	(35)	29	(50)	50	(98)	(169)	42
Underlying earnings before tax		531	478	11	494	7	1,454	1,390	5
Fair value items		(493)	(270)	(83)	(142)	-	(1,049)	88	-
Realized gains / (losses) on investments		202	82	146	128	58	397	258	54
Impairment charges		(45)	(57)	21	(35)	(29)	(119)	(118)	(1)
Other income / (charges)		(42)	27	-	3	-	(19)	(268)	93
Run-off businesses		1	13	(92)	12	(92)	-	17	-
Income before tax		154	273	(44)	460	(67)	664	1,367	(51)
Income tax		73	(30)	-	(83)	-	10	(216)	-
Net income		227	243	(7)	377	(40)	674	1,151	(41)
Net income / (loss) attributable to:									
Equity holders of Aegon N.V.		227	242	(6)	376	(40)	673	1,150	(41)
Non-controlling interests		-	1	-	1	-	1	1	-
Net underlying earnings		495	361	37	383	29	1,179	1,067	10
Commissions and expenses		1,447	1,491	(3)	1,361	6	4,355	4,300	1
of which operating expenses	11	830	844	(2)	777	7	2,478	2,342	6
New life sales									
Life single premiums		1,282	1,652	(22)	1,125	14	4,425	3,353	32
Life recurring premiums annualized		283	355	(20)	293	(3)	988	943	5
Total recurring plus 1/10 single		412	520	(21)	405	2	1,431	1,278	12
New life sales									
Americas	12	116	124	(6)	126	(8)	350	372	(6)
The Netherlands		23	48	(52)	25	(8)	111	80	39
United Kingdom		222	292	(24)	206	8	800	630	27
New markets	12	51	56	(9)	48	6	170	196	(13)
Total recurring plus 1/10 single		412	520	(21)	405	2	1,431	1,278	12
New premium production accident and health insurance		167	173	(3)	190	(12)	565	572	(1)
New premium production general insurance		16	14	14	12	33	44	39	13
Gross deposits (on and off balance)									
Americas	12	7,957	6,417	24	6,391	25	21,362	20,427	5
The Netherlands		278	327	(15)	275	1	1,009	1,202	(16)
United Kingdom		99	71	39	5	-	219	22	-
New markets	12	2,690	5,855	(54)	2,755	(2)	11,108	8,575	30
Total gross deposits		11,024	12,670	(13)	9,426	17	33,698	30,226	11
Net deposits (on and off balance)									
Americas	12	2,576	1,185	117	904	185	5,374	2,703	99
The Netherlands		(64)	85	-	(480)	87	(113)	(731)	85
United Kingdom		80	53	51	(6)	-	173	(8)	-
New markets	12	826	2,233	(63)	1,208	(32)	3,204	3,191	-
Total net deposits excluding run-off businesses		3,418	3,556	(4)	1,626	110	8,638	5,155	68
Run-off businesses		(485)	(644)	25	(301)	(61)	(2,202)	(1,940)	(14)
Total net deposits		2,933	2,912	1	1,325	121	6,436	3,215	100

Revenue-generating investments

	Sept. 30, 2013	Jun. 30, 2013	%	Dec. 31, 2012	%
Revenue-generating investments (total)	468,973	465,772	1	459,077	2
Investments general account	137,419	140,388	(2)	145,021	(5)
Investments for account of policyholders	161,165	155,893	3	152,968	5
Off balance sheet investments third parties	170,389	169,491	1	161,088	6