

Key performance indicators									
<i>amounts in EUR millions</i> <sup>b)</sup>	Notes	Q3 2013	Q2 2013	%	Q3 2012	%	YTD 2013	YTD 2012	%
Underlying earnings before tax	1	531	478	11	494	7	1,454	1,390	5
Net income	2	227	243	(7)	377	(40)	674	1,151	(41)
Sales	3	1,697	1,975	(14)	1,550	9	5,410	4,912	10
Market consistent value of new business	4	285	202	41	173	65	719	415	73
Return on equity	5	9.9%	6.7%	48	8.0%	24	7.6%	7.3%	4