

## FINANCIAL SUPPLEMENT

## Q1 2011

## Table of contents

AEGON N.V.
Group reporting structure ..... p 2
Earnings overview geographically ..... p 3
Summary financial and market highlights ..... p 4
Sales ..... p 5
Consolidated income statement ..... p 6
Fair value items geographically ..... p 7
Consolidated balance sheet ..... p 8
Investments general account ..... p 9
Structured assets and corporate bonds ..... p 9
Capital structure ..... p 10
Return on capital and return on equity - net underlying earnings ..... 1
Run-off businesses
AEGON AMERICAS
Reporting structure ..... p 13 ..... p14
Earnings \& revenues - in USD
Earnings \& revenues - in USD
Earnings \& revenues - in EUR ..... p 15
Life \& protection - production and earnings ..... p 16
Life \& protection - account balances ..... p 17
ndividual savings and retirement products ..... p 18
Fixed annuities ..... p 19
Variable annuities ..... p 20
Retail mutual funds ..... p 21
Employer solutions \& pensions ..... 22
Canada ..... p 23
Selected information on international business ..... p 24
nvestments general account ..... p 25
Structured assets and corporate bonds ..... p 25
nvestments general account ..... p 26
Investments portfolio-AEGON US
AEGON THE NETHERLANDS
Reporting structure ..... p 35
Earnings \& revenues ..... p 36
Life \& savings ..... p 37
Pensions ..... p 38
Non-life ..... p 39
Distribution ..... p 40
nvestments general account ..... p 41
Structured assets and corporate bonds ..... p 41
AEGON UNITED KINGDOM
Reporting structure ..... p 42
arnings \& revenues - in GBP ..... p 43
Earnings \& revenues - in EUR ..... p 44
Life ..... p 45
Pensions ..... p 46
Production and margins ..... p 47
nvestments general account ..... p 48
structured assets and corporate bonds ..... p 48
NEW MARKETS
Reporting structure ..... p 49
New markets - Earnings \& revenues ..... p 50
AEGON CEE - Earnings \& revenues ..... p 51
AEGON Asia - Earnings \& revenues ..... p 52
AEGON Spain - Earnings \& revenues ..... p 53
AEGON France - Earnings ..... p 53
Variable annuities Europe - Earnings \& production ..... p 54
AEGON Asset Management - Earnings \& revenues \& account balance ..... p 55
New markets - Investments general account ..... p 56
New markets - Structured assets and corporate bonds ..... p 56
OTHER CORPORATE INFORMATION
Public ratings ..... p 57
Glossary ..... p 58
Disclaimers ..... p 60
Corporate and shareholder information ..... p 6

AEGON N.V. - Group reporting structure


AEGON N.V.
EARNINGS OVERVIEW - GEOGRAPHICALLY

| EARNINGS OVERVIEW - GEOGRAPHICALLY |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EUR | EUR amounts in millions |  |  |  |  |  |  |  |  |
|  | 2010 |  |  |  |  | 2011 |  |  |  |  |
|  | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | $\begin{aligned} & \text { Full } \\ & \text { Year } \end{aligned}$ | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | YTD |
| Underlying earnings before tax |  |  |  |  |  |  |  |  |  |  |
| Americas | 337 | 398 | 355 | 369 | 1,459 | 347 |  |  |  | 347 |
| The Netherlands | 104 | 97 | 97 | 87 | 385 | 81 |  |  |  | 81 |
| United Kingdom | 28 | 22 | 28 | (6) | 72 | 12 |  |  |  | 12 |
| New Markets | 46 | 40 | 55 | 59 | 200 | 57 |  |  |  | 57 |
| Holding and other activities | (69) | (74) | (83) | (57) | (283) | (83) |  |  |  | (83) |
| Underlying earnings before tax* | 446 | 483 | 452 | 452 | 1,833 | 414 |  |  |  | 414 |
| Net underlying earnings |  |  |  |  |  |  |  |  |  |  |
| Americas | 259 | 282 | 263 | 270 | 1,074 | 253 |  |  |  | 253 |
| The Netherlands | 77 | 57 | 88 | 70 | 292 | 66 |  |  |  | 66 |
| United Kingdom | 25 | 36 | 62 | (3) | 120 | 39 |  |  |  | 39 |
| New Markets | 32 | 30 | 41 | 49 | 152 | 38 |  |  |  | 38 |
| Holding and other activities | (48) | (55) | (80) | (38) | (221) | (63) |  |  |  | (63) |
| Net underlying earnings* | 345 | 350 | 374 | 348 | 1,417 | 333 |  |  |  | 333 |
| Net income |  |  |  |  |  |  |  |  |  |  |
| Americas | 157 | 199 | 480 | 295 | 1,131 | 263 |  |  |  | 263 |
| The Netherlands | 223 | 170 | 237 | 81 | 711 | 39 |  |  |  | 39 |
| United Kingdom | 23 | 27 | 53 | (19) | 84 | 54 |  |  |  | 54 |
| New Markets | 37 | 15 | 30 | 9 | 91 | 42 |  |  |  | 42 |
| Holding and other activities | (68) | 2 | (143) | (48) | (257) | (71) |  |  |  | (71) |
| Net income | 372 | 413 | 657 | 318 | 1,760 | 327 |  |  |  | 327 |

* Earnings of 2010 have been restated to reflect the reclassification of the BOL//COLI and Life reinsurance businesses

AEGON N.V.
SUMMARY FINANCIAL AND MARKET HIGHLIGHTS

*Run-off businesses of 2010 have been restated to reflect the reclassification of the BOLI/COLI and Life reinsurance businesses


* Sales represents New life sales + A\&H premiums + General insurance premiums $+1 / 10$ of Gross deposits

AEGON N.V.
CONSOLIDATED INCOME STATEMENT


AEGON N.V.
FAIR VALUE ITEMS GEOGRAPHICALLY


* Net of hedges.
** As of Q2 2010 Hedges include VA unlockings on equity growth assumptions


## AEGON N.V.

## CONSOLIDATED BALANCE SHEET

UNAUDITED


## REVENUE GENERATING INVESTMENTS




## AEGON N.V.

STRUCTURED ASSETS AND CORPORATE BONDS

|  | EUR |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2011 |  |  |  |  |  |  |
|  | AAA | AA | A | BBB | <BBB | NR | Total |
| Structured assets by rating |  |  |  |  |  |  |  |
| Commercial MBS | 4,987 | 698 | 596 | 175 | 141 | - | 6,597 |
| Residential MBS | 3,755 | 966 | 255 | 393 | 1,688 | - | 7,057 |
| Non-housing related ABS | 2,834 | 1,051 | 1,035 | 804 | 493 | - | 6,217 |
| Total | 11,576 | 2,715 | 1,886 | 1,372 | 2,322 | - | 19,871 |
| Credits by rating |  |  |  |  |  |  |  |
| IG Corporates | 1,293 | 5,351 | 22,678 | 18,841 | 1 | 121 | 48,285 |
| High yield corporate | - | - | - | 2 | 3,036 | 1 | 3,039 |
| Emerging Markets debt |  | 17 | 410 | 797 | 364 | - | 1,592 |
| Total | 1,297 | 5,368 | 23,088 | 19,640 | 3,401 | 122 | 52,916 |
| Cash / Treasuries / Agencies |  |  |  |  |  |  | 28,195 |
| Total | 12,873 | 8,083 | 24,974 | 21,012 | 5,723 | 122 | 100,982 |





## AEGON AMERICAS




[^0]
*) Revenues include Run-off businesses

## AEGON AMERICAS <br> LIFE \& PROTECTION - PRODUCTION AND EARNINGS

|  | USD |  |  |  |  | USD |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  |  |  | 2011 |  |  |  |  |
|  | First | Second Quarter | Third Quarter | Fourth Quarter | $\begin{aligned} & \text { Full } \\ & \text { Year } \end{aligned}$ | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | YTD |
| Life production |  |  |  |  |  |  |  |  |  |  |
| Agency | 98 | 106 | 113 | 112 | 429 | 104 |  |  |  | 104 |
| Banks | 5 | 12 | 15 | 1 | 33 | - |  |  |  | - |
| Direct | 18 | 16 | 19 | 17 | 70 | 17 |  |  |  | 17 |
| Total retail new life sales | 121 | 134 | 147 | 130 | 532 | 121 |  |  |  | 121 |
| Universal life | 50 | 61 | 73 | 59 | 243 | 52 |  |  |  | 52 |
| Term | 39 | 42 | 41 | 39 | 161 | 34 |  |  |  | 34 |
| Whole life/other | 29 | 29 | 30 | 29 | 117 | 33 |  |  |  | 33 |
| Variable life | 3 | 2 | 3 | 3 | 11 | 2 |  |  |  | 2 |
| Total retail new life sales | 121 | 134 | 147 | 130 | 532 | 121 |  |  |  | 121 |
| Accident and Health production |  |  |  |  |  |  |  |  |  |  |
| Agency | 1 | 2 | 3 | 3 | 9 | 4 |  |  |  | 4 |
| Direct | 138 | 136 | 136 | 180 | 590 | 144 |  |  |  | 144 |
| Total accident and Health production | 139 | 138 | 139 | 183 | 599 | 148 |  |  |  | 148 |
| Life insurance | 1,089 | 1,233 | 1,341 | 1,182 | 4,845 | 1,086 |  |  |  | 1,086 |
| Accident and Health insurance | 534 | 549 | 535 | 551 | 2,169 | 533 |  |  |  | 533 |
| Total gross premiums | 1,623 | 1,782 | 1,876 | 1,733 | 7,014 | 1,619 |  |  |  | 1,619 |
| Earnings |  |  |  |  |  |  |  |  |  |  |
| Underlying earnings before tax | 194 | 241 | 220 | 242 | 897 | 195 |  |  |  | 195 |

LIFE \& PROTECTION - ACCOUNT BALANCES








GEGON

SELECTED INFORMATION ON INTERNATIONAL BUSINESS *


* Please note that the information provided on this page is also included in information per Line of Business on previous pages in this document.

| AEGON AMERICAS | UNAUDITED |
| :--- | ---: |
| INVESTMENTS GENERAL ACCOUNT |  |
| amounts in millions, except for the impairment data |  |$|$


| USD | amounts in millions |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Dec 31, 2010 | Sept 30, 2010 | June 30, 2010 | March 31, 2010 |
| 21,687 | 21,510 | 19,111 | 19,710 |
| 52,923 | 55,851 | 54,327 | 51,831 |
| 3,919 | 4,124 | 4,238 | 4,645 |
| 2,112 | 2,270 | 2,132 | 2,129 |
| 8,986 | 9,287 | 9,109 | 8,880 |
| 7,463 | 7,587 | 7,535 | 7,203 |
| 6,411 | 7,007 | 7,067 | 7,353 |
| 103,501 | 107,636 | 103,519 | 101,751 |
| 81 | 84 | 87 | 92 |
| 12,264 | 13,188 | 13,613 | 13,984 |
| 12,345 | 13,272 | 13,700 | 14,076 |
| 311 | 301 | 286 | 326 |
| 1,597 | 1,515 | 1,631 | 1,806 |
| 1,987 | 1,960 | 1,952 | 1,938 |
| 3,895 | 3,776 | 3,869 | 4,070 |
| 1,646 | 1,456 | 1,434 | 1,418 |
| 873 | 925 | 961 | 969 |
| 122,260 | 127,065 | 123,483 | 122,284 |
| 2,868 | 2,860 | 2,865 | 2,902 |
| 125,128 | 129,925 | 126,348 | 125,186 |

## AEGON AMERICAS

| STRUCTURED ASSETS AND CORPORATE BONDS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| USD amounts in milions |  |  |  |  |  |  |  |
|  |  |  |  | 31, 2011 |  |  |  |
| Structured assets by rating |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Commercial MBS | 6,857 | 774 | 803 | 231 | 191 | - | 8,856 |
| Residential MBS | 3,716 | 411 | 235 | 554 | 2,399 | - | 7,315 |
| Non-housing related ABS | 3,408 | 879 | 554 | 800 | 430 | - | 6,071 |
| Total | 13,981 | 2,064 | 1,592 | 1,585 | 3,020 | - | 22,242 |
| Credits by rating |  |  |  |  |  |  |  |
| IG Corporates | 705 | 5,488 | 23,162 | 23,237 | - | - | 52,592 |
| High yield corporate | - |  |  |  | 3,749 | - | 3,749 |
| Emerging Markets debt | 4 | - | 564 | 1,056 | 474 | - | 2,098 |
| Total | 709 | 5,488 | 23,726 | 24,293 | 4,223 | - | 58,439 |
| Cash / Treasuries / Agencies 22,030 |  |  |  |  |  |  |  |
| Total | 14,690 | 7,552 | 25,318 | 25,878 | 7,243 | - | 102,711 |

## AEGON AMERICAS <br> INVESTMENTS GENERAL ACCOUNT



## AEGON AMERICAS

INVESTMENTS PORTFOLIO - AEGON US
amounts in millions
USD
March 31, 2011

| CORPORATE BONDS | March 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair | Amortized cost | Gross unrealized gain | Gross unrealized (loss) | $\begin{array}{r} \text { Net } \\ \text { unrealized } \\ \text { gain/(loss) } \end{array}$ | \% Fair value to amortized cost |
| Financial |  |  |  |  |  |  |
| Banking | 7,169 | 7,418 | 177 | (426) | (249) | 96.6\% |
| Brokerage | 366 | 359 | 13 | (6) | 7 | 101.9\% |
| Insurance | 3,183 | 3,140 | 126 | (83) | 43 | 101.4\% |
| Other finance | 1,187 | 1,143 | 68 | (24) | 44 | 103.8\% |
| REIT's | 1,408 | 1,370 | 57 | (19) | 38 | 102.8\% |
| Total financial | 13,313 | 13,430 | 441 | (558) | (117) | 99.1\% |
| Industrial |  |  |  |  |  |  |
| Basic industry | 3,280 | 3,143 | 166 | (29) | 137 | 104.4\% |
| Capital goods | 3,342 | 3,151 | 228 | (37) | 191 | 106.1\% |
| Communications | 5,303 | 5,071 | 278 | (46) | 232 | 104.6\% |
| Consumer cyclical | 4,813 | 4,563 | 287 | (37) | 250 | 105.5\% |
| Consumer non-cyclical | 8,080 | 7,575 | 546 | (41) | 505 | 106.7\% |
| Energy | 4,356 | 4,157 | 225 | (26) | 199 | 104.8\% |
| Other industry | 170 | 170 | 3 | (3) | - | 100.0\% |
| Technology | 3,371 | 3,236 | 154 | (19) | 135 | 104.2\% |
| Transportation | 1,575 | 1,496 | 108 | (29) | 79 | 105.3\% |
| Total industrial | 34,290 | 32,562 | 1,995 | (267) | 1,728 | 105.3\% |
| Utility |  |  |  |  |  |  |
| Electric | 4,857 | 4,638 | 266 | (47) | 219 | 104.7\% |
| Natural gas | 2,170 | 2,049 | 129 | (8) | 121 | 105.9\% |
| Other utility | 263 | 238 | 25 | - | 25 | 110.5\% |
| Total utility | 7,290 | 6,925 | 420 | (55) | 365 | 105.3\% |
| Total | 54,893 | 52,917 | 2,856 | (880) | 1,976 | 103.7\% |

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets.
Corporate bonds, excluding Emerging Market Debt and Convertible Bonds

| AEGON AMERICAS |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| INVESTMENTS PORTFOLIO - AEGON US |  |  |  |  |

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets.

## AEGON AMERICAS <br> INVESTMENTS PORTFOLIO - AEGON US

amounts in millions
March 31, 2011


7
270
05 451 2,387 2,281

3,246
8,747
8,821
${ }^{1}$ Ratings based on hierarchy of S\&P, Moody's, Fitch, Internal, NAIC.

${ }^{1}$ Ratings based on hierarchy of S\&P, Moody's, Fitch, Internal, NAIC.
SSNR = Super senior.
${ }^{5}$ SNR $=$ Senior.
MEZZ = Mezzanine.
IFRS Basis - Includes Available for Sale and Fair Value Through ProfitLLoss assets.

## AEGON AMERICAS <br> INVESTMENTS PORTFOLIO - AEGON US

amounts in millions

| RATINGS NON-HOUSING RELATED ABS ${ }^{1}$ |  |  |  |  |  |  |  | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AAA | AA | A | BBB | <BBB | Amortized cost | Fair value | unrealized gain/(loss) |
| Non-housing related ABS |  |  |  |  |  |  |  |  |
| Credit cards | 1,488 | 110 | 302 | 577 | 12 | 2,489 | 2,548 | 59 |
| Auto loans | 507 | 95 | - | - | 80 | 682 | 696 | 14 |
| Small business loans | 212 | 161 | 23 | 79 | 80 | 555 | 451 | (104) |
| CDOs - backed by ABS, corporate bonds, bank loans | 479 | 431 | 16 | 15 | 53 | 994 | 912 | (82) |
| Other ABS | 671 | 200 | 214 | 104 | 259 | 1,448 | 1,371 | (77) |
| Total non-housing related ABS (incl. CDOs) | 3,357 | 997 | 555 | 775 | 484 | 6,168 | 5,978 | (190) |

[^1]

[^2]
## AEGON AMERICAS <br> INVESTMENTS PORTFOLIO - AEGON US

## SUBPRIME COLLATERAL \& EXPOSURE

|  | Amortized cost |  |  |  |  | Net unrealized gain/(loss) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insured | Senior | Mezzanine | Sub/residual | Total | Insured | Senior | Mezzanine | Sub/residual | Total |
| Collateral |  |  |  |  |  |  |  |  |  |  |
| Fixed rate $1^{\text {st }}$ lien |  | 276 | 755 | 193 | - | 1,224 |  | (40) | (25) | (43) | - | (108) |
| Hybrid / ARM $1^{\text {st }}$ lien | 82 | 155 | 146 | - | 383 | (30) | (48) | (49) | - | (127) |
| Closed end $2^{\text {nd }}$ lien ${ }^{1}$ | 399 | 47 | 7 | 1 | 454 | (86) | (3) | (1) | - | (90) |
| Total collateral | 757 | 957 | 346 | 1 | 2,061 | (156) | (76) | (93) | - | (325) |
|  |  | Amortiz | cost |  |  | Fair |  |  |  |  |
|  | Subprime mortg | $\begin{aligned} & 1^{\text {st }} \text { lien } \\ & \text { ges } \end{aligned}$ | $2^{\text {nd }}$ lien ${ }^{1}$ |  | Subprim mortg | $\begin{aligned} & 1^{\text {st }} \text { lien } \\ & \text { ges } \end{aligned}$ | $2^{\text {nd }}$ lien ${ }^{1}$ |  |  | $\begin{array}{r} \text { Net } \\ \text { unrealized } \end{array}$ |
|  | Fixed rate | Floating rate |  | Total | Fixed rate | Floating rate |  | Total |  | gain/(loss) |
| Exposure by coupon type ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
| AAA | 532 | 102 | 52 | 686 | 508 | 95 | 47 | 650 |  | (36) |
| AA | 234 | 156 | 9 | 399 | 182 | 133 | 8 | 323 |  | (76) |
| A | 35 | - | 22 | 57 | 30 | - | 18 | 48 |  | (9) |
| BBB | 20 | 40 | 63 | 123 | 15 | 31 | 47 | 93 |  | (30) |
| <BBB | 191 | 297 | 308 | 796 | 195 | 182 | 245 | 622 |  | (174) |
| Total exposure | 1,012 | 595 | 454 | 2,061 | 930 | 441 | 365 | 1,736 |  | (325) |
| Of which insured | 243 | 104 | 399 | 746 | 207 | 71 | 313 | 591 |  | (155) |

${ }^{1}$ Second lien collateral composed primarily of loans to Prime and Alt-A borrowers
${ }^{2}$ Ratings based on hierarchy of S\&P, Moody's, Fitch, Internal, NAIC

| AEGON AMERICAS INVESTMENTS PORTFOLIO - AEGON US |  |  |  |  |  | ITED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| USD |  |  |  |  |  |  |
| MORTGAGE LOAN PORTFOLIO - 60+ DAYS DELINQUENT, IN FORECLOSURE, AND RESTRUCTURED |  |  |  |  |  |  |
|  | Impairments (Recoveries) through Profit/Loss |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | IFRS <br> Carrying Value | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | YTD |
| Commercial Mortgages |  |  |  |  |  |  |
| 60+ Days Delinquent | 86 | - | - | - | - | - |
| In Foreclosure | 12 | - | - | - | - | - |
| Troubled Debt Restructuring | 107 | - | - | - | - | - |
| Performing | 11,241 | (3) | - | - | - | (3) |
| Commercial mortgages total | 11,446 | (3) | - | - | - | (3) |
| Agricultural Loans |  |  |  |  |  |  |
| 60+ Days Delinquent | 4 | - | - | - | - | - |
| In Foreclosure | 88 | 1 | - | - | - | 1 |
| Troubled Debt Restructuring | - | - | - | - | - | - |
| Performing | 419 | - | - | - | - | - |
| Agricultural loans total | 511 | 1 | - | - | " | 1 |
| Grand total | 11,957 | (2) | - | - | - | (2) |
|  |  | Impairments (Recoveries) through Profit/Loss |  |  |  |  |
|  |  | 2011 |  |  |  |  |
|  | Mortgage carrying value at transfer | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | YTD |
| Transferred to REO ${ }^{1}$ - Q1 2011 | 112 | 8 | - | - | - | 8 |
| Transferred to REO ${ }^{1}$ - YTD 2011 | 112 | 8 | - | - | - | 8 |

${ }^{1}$ REO $=$ Real estate owned.

## AEGON THE NETHERLANDS





## AEGON THE NETHERLANDS PENSIONS





| AEGON THE NETHERLANDS |  |
| :--- | ---: |
| INVESTMENTS GENERAL ACCOUNT |  |
| amounts in millions, except for the impairment data |  |
|  | EUR |


| amounts in millions |  |  |  |
| :---: | :---: | :---: | :---: |
| EUR |  |  |  |
| Dec 31, 2010 | Sept 30, 2010 | June 30, 2010 | March 31, 2010 |
| 10,641 | 11,414 | 10,074 | 10,952 |
| 5,256 | 5,278 | 5,022 | 5,033 |
| 118 | 140 | 313 | 506 |
| 58 | 56 | 266 | 343 |
| 3 | 2 | 22 | 22 |
| 1,362 | 1,356 | 1,402 | 1,804 |
| 1,066 | 1,188 | 1,233 | 1,342 |
| 18,504 | 19,434 | 18,332 | 20,002 |
| 14,088 | 13,470 | 12,480 | 11,900 |
| 57 | 54 | 50 | 48 |
| 14,145 | 13,524 | 12,530 | 11,948 |
| 14 | 16 | 17 | 18 |
| 496 | 465 | 454 | 400 |
| 475 | 410 | 411 | 375 |
| 985 | 891 | 882 | 793 |
| 2,055 | 2,038 | 2,035 | 2,082 |
| 1,469 | 1,553 | 1,405 | 1,449 |
| 37,158 | 37,440 | 35,184 | 36,274 |
| 15 | 17 | 19 | 20 |
| 37,173 | 37,457 | 35,203 | 36,294 |

## AEGON THE NETHERLANDS

 STRUCTURED ASSETS AND CORPORATE BONDSMarch 31, 2011

|  | AAA | AA | A | BBB | <BBB | NR | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Structured assets by rating |  |  |  |  |  |  |  |
| Commercial MBS | 2 | 1 | - | - | - | - | 3 |
| Residential MBS | 1,060 | 188 | 44 | 1 | - | - | 1,293 |
| Non-housing related ABS | 346 | 297 | 171 | 63 | 184 | - | 1,061 |
| Total | 1,408 | 486 | 215 | 64 | 184 | - | 2,357 |
| Credits by rating |  |  |  |  |  |  |  |
| IG Corporates | 674 | 662 | 2,984 | 1,178 | - | - | 5,498 |
| High yield corporate | - | - | - | - | 134 | - | 134 |
| Emerging Markets debt | 1 | - | 2 | 25 | 30 | - | 58 |
| Total | 675 | 662 | 2,986 | 1,203 | 164 | - | 5,690 |
| Cash/Treasuries / Agencies |  |  |  |  |  |  | 9,274 |
| Total | 2,083 | 1,148 | 3,201 | 1,267 | 348 | - | 17,321 |

## AEGON UNITED KINGDOM



## AEGON UNITED KINGDOM <br> EARNINGS \& REVENUES

UNAUDITED

|  | GBP |  |  |  |  | GBP amounts in milions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  |  |  | 2011 |  |  |  |  |
| Underlying earnings before tax by line of business | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | $\begin{aligned} & \text { Full } \\ & \text { Year } \end{aligned}$ | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | YTD |
| Life | 18 | 15 | 23 | 4 | 60 | 21 |  |  |  | 21 |
| Pensions | 9 | 5 | - | (8) | 6 | (9) |  |  |  | (9) |
| Distribution | (2) | (2) | 1 | (2) | (5) | (2) |  |  |  | (2) |
| Underlying earnings before tax | 25 | 18 | 24 | (6) | 61 | 10 |  |  |  | 10 |
| Fair value items | 2 | (11) | 1 | - | (8) | (1) |  |  |  | (1) |
| Realized gains/(losses) on investments | 2 | 3 | - | 7 | 12 | 25 |  |  |  | 25 |
| Impairment charges | (7) | (1) | (2) | (20) | (30) | - |  |  |  | - |
| Other income/(charges) | 21 | 19 | 12 | (11) | 41 | (5) |  |  |  | (5) |
| Income before tax | 43 | 28 | 35 | (30) | 76 | 29 |  |  |  | 29 |
| Income tax attributable to policyholder return | (21) | (19) | (23) | 6 | (57) | (1) |  |  |  | (1) |
| Income before tax on shareholders return | 22 | 9 | 12 | (24) | 19 | 28 |  |  |  | 28 |
| Income tax on shareholders return | (2) | 15 | 32 | 8 | 53 | 18 |  |  |  | 18 |
| Net income | 20 | 24 | 44 | (16) | 72 | 46 |  |  |  | 46 |
| Net underlying earnings | 22 | 31 | 52 | (2) | 103 | 33 |  |  |  | 33 |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| Life insurance gross premiums | 1,726 | 1,713 | 1,491 | 1,414 | 6,344 | 1,587 |  |  |  | 1,587 |
| Investment income | 495 | 511 | 596 | 397 | 1,999 | 511 |  |  |  | 511 |
| Fee and commission income | 34 | 34 | 36 | 36 | 140 | 31 |  |  |  | 31 |
| Total revenues | 2,255 | 2,258 | 2,123 | 1,847 | 8,483 | 2,129 |  |  |  | 2,129 |

## AEGON UNITED KINGDOM

UNAUDITED EARNINGS \& REVENUES



## AEGON UNITED KINGDOM <br> PENSIONS

|  | GBP |  |  |  |  | GBP |  |  |  | millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 010 |  |  | 2011 |  |  |  |  |
|  |  | Second | Third | Fourth |  |  | Second |  |  | YTD |
| Production Pensions |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Single premiums | 976 | 903 | 780 | 730 | 3,389 | 767 |  |  |  | 767 |
| Recurring premiums annualized | 112 | 149 | 124 | 102 | 487 | 119 |  |  |  | 119 |
| Total recurring plus $\mathbf{1 / 1 0}$ single | 209 | 239 | 202 | 175 | 825 | 195 |  |  |  | 195 |
| Gross deposits (on and off balance) |  |  |  |  |  |  |  |  |  |  |
| Variable annuities | 32 | 17 | 12 | 21 | 82 | 17 |  |  |  | 17 |
| Earnings |  |  |  |  |  |  |  |  |  |  |
| Underlying earnings before tax | 9 | 5 | - | (8) | 6 | (9) |  |  |  | (9) |
| Account Balances |  |  |  |  |  |  |  |  |  |  |
| Insurance contracts - general account | 24 | 23 | 23 | 19 | 19 | 17 |  |  |  | 17 |
| Insurance contracts - for the account of policyholders | 7,283 | 7,031 | 7,533 | 7,398 | 7,398 | 7,250 |  |  |  | 7,250 |
| Investment contracts - general account | 532 | 517 | 549 | 585 | 585 | 599 |  |  |  | 599 |
| Investment contracts - for the account of policyholders | 39,350 | 37,532 | 40,742 | 42,731 | 42,731 | 43,060 |  |  |  | 43,060 |
| Total account balance | 47,189 | 45,103 | 48,847 | 50,733 | 50,733 | 50,926 |  |  |  | 50,926 |
| Insurance and investment contract roll forward |  |  |  |  |  |  |  |  |  |  |
| Account balances at beginning of period | 44,543 | 47,189 | 45,103 | 48,847 | 44,543 | 50,733 |  |  |  | 50,733 |
| Deposits | 1,616 | 1,617 | 1,421 | 1,363 | 6,017 | 1,537 |  |  |  | 1,537 |
| Withdrawals / benefits | $(1,355)$ | $(1,324)$ | $(1,197)$ | $(1,203)$ | $(5,079)$ | $(1,469)$ |  |  |  | $(1,469)$ |
| Other | 2,385 | $(2,379)$ | 3,520 | 1,726 | 5,252 | 125 |  |  |  | 125 |
| Total account balance at end of period | 47,189 | 45,103 | 48,847 | 50,733 | 50,733 | 50,926 |  |  |  | 50,926 |
| DAC/VOBA/FSR's roll forward |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 3,215 | 3,251 | 3,292 | 3,319 | 3,215 | 3,359 |  |  |  | 3,359 |
| Capitalized during the period | 73 | 77 | 64 | 66 | 280 | 64 |  |  |  | 64 |
| Amortized during the period | (37) | (36) | (37) | (26) | (136) | (37) |  |  |  | (37) |
| Balance at end of period | 3,251 | 3,292 | 3,319 | 3,359 | 3,359 | 3,386 |  |  |  | 3,386 |


${ }^{1}$ Source: Association of British Insurers, data only available one quarter in arrears (includes UK and offshore deposits).

| AEGON UNITED KINGDOM INVESTMENTS GENERAL ACCOUNT | UNAUDITED |
| :---: | :---: |
|  |  |
| amounts in millions, except for the impairment data GBP |  |
|  | March 31, 2011 |
| Cash / Treasuries / Agencies | 1,642 |
| Investment grade corporates | 4,425 |
| High yield (and other) corporates | 219 |
| Emerging markets debt | 50 |
| Commercial MBS | 315 |
| Residential MBS | 381 |
| Non-housing related ABS | 763 |
| Subtotal | 7,795 |
| Residential mortgage loans | - |
| Commercial mortgage loans |  |
| Total mortgages | - |
| Convertibles \& preferred stock | - |
| Common equity \& bond funds | 53 |
| Private equity \& hedge funds |  |
| Total equity like | 53 |
| Real estate | - |
| Other | 7 |
| Investments general account (excluding policy loans) | 7,855 |
| Policyholder loans | - |
| Investments general account | 7,855 |
| Impairments as bps (quarterly) | - |



## AEGON UNITED KINGDOM

STRUCTURED ASSETS AND CORPORATE BONDS

| amounts in millions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| March 31, 2011 |  |  |  |  |  |  |
| AAA | AA | A | BBB | <BBB | NR | Total |
| 140 | 136 | 26 | 8 | 5 | - | 315 |
| - | 356 | 25 | - | - | - | 381 |
| 73 | 115 | 412 | 157 | 6 | - | 763 |
| 213 | 607 | 463 | 165 | 11 | - | 1,459 |
| 89 | 582 | 2,683 | 1,071 | - | - | 4,425 |
| - | - | - | - | 219 | - | 219 |
| - | 15 | 9 | 26 | - | - | 50 |
| 89 | 597 | 2,692 | 1,097 | 219 | - | 4,694 |
|  |  |  |  |  |  | 1,642 |
| 302 | 1,204 | 3,155 | 1,262 | 230 | - | 7,795 |

## AEGON NEW MARKETS



NEW MARKETS
EARNINGS \& REVENUES

|  | EUR |  |  |  |  |  |  |  | amo | millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2010 |  |  |  |  | 2011 |  |  |
| Underlying earnings before tax geographically | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | $\begin{aligned} & \text { Full } \\ & \text { Year } \end{aligned}$ | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | YTD |
| CEE | 27 | 19 | 20 | 29 | 95 | 26 |  |  |  | 26 |
| Asia | (6) | (11) | (10) | (12) | (39) | (11) |  |  |  | (11) |
| Spain \& France | 20 | 19 | 24 | 24 | 87 | 23 |  |  |  | 23 |
| Variable Annuities Europe | (2) | 1 | 8 | 4 | 11 | 5 |  |  |  | 5 |
| AEGON Asset Management | 7 | 12 | 13 | 14 | 46 | 14 |  |  |  | 14 |
| Underlying earnings before tax geographically | 46 | 40 | 55 | 59 | 200 | 57 |  |  |  | 57 |
| Underlying earnings before tax by line of business |  |  |  |  |  |  |  |  |  |  |
| Life | 21 | 20 | 20 | 15 | 76 | 19 |  |  |  | 19 |
| Individual savings and retirement products | (6) | (5) | 5 | (2) | (8) | - |  |  |  | - |
| Pensions | 4 | 4 | 4 | 6 | 18 | 3 |  |  |  | 3 |
| Non-life | 8 | 1 | (1) | 12 | 20 | 11 |  |  |  | 11 |
| Associates | 12 | 8 | 14 | 14 | 48 | 10 |  |  |  | 10 |
| AEGON Asset Management | 7 | 12 | 13 | 14 | 46 | 14 |  |  |  | 14 |
| Underlying earnings before tax by line of business | 46 | 40 | 55 | 59 | 200 | 57 |  |  |  | 57 |
| Fair value items | 3 | (4) | (9) | - | (10) | - |  |  |  | - |
| Realized gains/(losses) on investments | 3 | 8 | 2 | - | 13 | 2 |  |  |  | 2 |
| Impairment charges | (2) | (9) | - | (11) | (22) | (2) |  |  |  | (2) |
| Other income/(charges) | (2) | (11) | (5) | (40) | (56) | 11 |  |  |  | 11 |
| Income before tax | 50 | 24 | 43 | 8 | 125 | 68 |  |  |  | 68 |
| Income tax | (13) | (9) | (13) | 1 | (34) | (26) |  |  |  | (26) |
| Net income | 37 | 15 | 30 | 9 | 91 | 42 |  |  |  | 42 |
| Net underlying earnings | 32 | 30 | 41 | 49 | 152 | 38 |  |  |  | 38 |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| Life insurance | 288 | 361 | 295 | 362 | 1,306 | 369 |  |  |  | 369 |
| Accident and Health insurance | 27 | 13 | 14 | 18 | 72 | 32 |  |  |  | 32 |
| General insurance | 44 | 37 | 38 | 40 | 159 | 41 |  |  |  | 41 |
| Total gross premiums | 359 | 411 | 347 | 420 | 1,537 | 442 |  |  |  | 442 |
| Investment income | 58 | 58 | 60 | 58 | 234 | 56 |  |  |  | 56 |
| Fee and commission income | 112 | 115 | 117 | 135 | 479 | 116 |  |  |  | 116 |
| Other revenues | 1 | - | 1 | 2 | 4 | 1 |  |  |  | 1 |
| Total revenues | 530 | 584 | 525 | 615 | 2,254 | 615 |  |  |  | 615 |








* Please note that the numbers provided in this line are also included in other primary segments.
${ }^{* *}$ Includes pooled fund sales that are recognized on the balance sheet of AEGON UK. These assets are eliminated in our consolidated revenue generating investments.


|  |  |  | ounts in millions |
| :---: | :---: | :---: | :---: |
| EUR |  |  |  |
| Dec 31, 2010 | Sept 30, 2010 | June 30, 2010 | March 31, 2010 |
| 1,090 | 1,137 | 1,120 | 1,234 |
| 768 | 771 | 807 | 776 |
| 16 | 17 | 23 | 31 |
| 1 | 2 | - | - |
| 186 | 183 | 177 | 181 |
| 19 | 27 | 31 | 32 |
| 2,080 | 2,137 | 2,158 | 2,254 |
| 370 | 353 | 343 | 305 |
| 1 | 1 | 1 | 1 |
| 371 | 354 | 344 | 306 |
| - | - | - | - |
| 72 | 68 | 64 | 59 |
|  | 6 | 7 | 6 |
| 72 | 74 | 71 | 65 |
| 281 | 318 | 320 | 309 |
| 2,804 | 2,883 | 2,893 | 2,934 |
| 7 | 7 | 7 | 7 |
| 2,811 | 2,890 | 2,900 | 2,941 |

## NEW MARKETS <br> STRUCTURED ASSETS AND CORPORATE BONDS



## Other corporate information

| PUBLIC RATINGS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Company public ratings as of March 31, 2011 | Standard \& Poor's ${ }^{1)}$ | Moody's Investor Service ${ }^{2)}$ | Fitch ratings | A.M. <br> Best |
| AEGON USA | AA- | A1 | AA- | A+ |
| AEGON UK (Scottish Equitable plc) | A+ | - | - | - |
| Credit ratings |  |  |  |  |
| AEGON N.V. - Senior debt rating | A- | A3 | A- | - |
| AEGON N.V. - Junior Perpetual Capital Securities (JPCS) | BBB | Baa2 | BBB | - |
| AEGON N.V. - Commercial paper | A2 | P2 | F1 | - |

${ }^{1)}$ The outlook for the Standard \& Poor's long-term ratings is negative.
${ }^{2)}$ The outlook for the Moody's long-term ratings is negative.

## Glossary on lines of business

The description of each line of business provides general guidance to the reader but is not intended to be exhaustive and may change from time to time.

## Life and protection

Included in the line life and protection are products with mortality, morbidity and longevity risks. Reported in life and protection are traditional life and universal life products, including endowment, term and whole life insurance products sold by AEGON Americas and AEGON The Netherlands. Also included are annuity products sold by AEGON The Netherlands and term insurance and annuity products sold by AEGON UK. Most of the business written by countries in the Other countries segment is also reported in this line with the exception of general insurance business sold by Hungary and pension business of the CEE countries and Spain

Accident and health business comprises products with morbidity risk like accidental death and dismemberment insurance, critical illness, cancer treatment, disability, income protection and long-term care insurance in the Americas, the Netherlands, the UK and Spain. Also included are sick leave products sold by AEGON The Netherlands.

Individual savings and retirement products
The line individual savings and retirement products includes products with no or insignificant longevity risk, primarily fixed and variable annuity products sold by AEGON Americas. The products are primarily in the accumulation phase but also includes immediate and pay-out annuities. In addition, the (long-term) saving products sold by AEGON The Netherlands and retail mutual fund sold by AEGON Americas and Hungary are included. Also included in this line are investment products sold by the Czech Republic and Taiwan.

## Pensions and asset management

The line pensions- and asset management includes both individual and group pension business and 401(k) and similar products, typically sponsored by or obtained through an employer. It comprises products in the accumulation phase as well as in the payout phase. This line includes products sold by AEGON Americas' divisions Diversified Investment Advisors and Transamerica Retirement Services, group pension products sold by AEGON The Netherlands, AEGON UK's individual and group pension business as well as the pension business of the CEE countries and Spain. In addition, asset management services provided to third parties are included in this line.
nstitutional products
Institutional products includes earnings from spread-based products like Guaranteed Investment Contracts (GICs) and funding agreements sold by AEGON Americas which are marketed to institutional clients such as pension funds, retirement plans, college savings plans, money market funds. This line also includes synthetic GIC products. Institutional products also include bank- or corporate-owned life insurance (BOLI) COLI) sold to corporations as a method of funding employee benefit plans.

## Reinsurance

The reinsurance line includes the business assumed by Transamerica Reinsurance of AEGON Americas. No changes have been made to what was previously reported in this line.

General insurance
General insurance includes mainly automotive insurance, liability insurance, household insurance and fire protection. General insurance is sold in the Netherlands and Hungary. No changes have been made to what was previously reported in this ine.

Distribution
Distribution includes commissions earned by independent financial advisors in the Netherlands (UnirobeMeeùs and Nedasco) and the UK (Positive Solutions, Origen).

Other
Other is used to report any items which cannot be directly allocated to a specific line of business. No changes have been made to what was previously reported in this line.

Interest charges and other
Interest charges and other includes funding interest expenses and holding expenses. No changes have been made to what was previously reported in this line.

## Disclaimers

## Cautionary note regarding non-GAAP measures

This document includes certain non-GAAP financial measures: underlying earnings before tax and value of new business. The reconciliation of underlying earnings before tax to the most comparable IFRS measure is provided in Note 3 "Segment information" of our Condensed consolidated interim financial statements. Value of new business is not based on IFRS, which are used to report AEGON's primary financial statements and should not viewed as a substitute for IFRS financial measures. We may define and calculate value of new business differently than other companies. Please see AEGON's Embedded Value Report dated May 12, 2011 for an explanation of how we define and calculate. AEGON believes that these non-GAAP measures, together with the IFRS information, provide a meaningful measure for the investment community to evaluate AEGON's business relative to the businesses of our peers.

## Local currencies and constant currency exchange rates

This document contains certain information about our results and financial condition in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. Certain comparative information presented on a constant currency basis eliminates the effects of changes in currency exchange rates. None of this information is a substitute for or superior to financial information about us presented in EUR, which is the currency of our primary financial statements.

## Forward-looking statements

The statements contained in this document that are not historical facts are forwardlooking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to our company. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. We undertake no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom;
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
- The frequency and severity of defaults by issuers in our fixed income investment portfolios; and
- The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities we hold;
- The frequency and severity of insured loss events
- Changes affecting mortality, morbidity, persistence and other factors that may impact the profitability of our insurance products;
- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels;
- Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;
- Changes in laws and regulations, particularly those affecting our operations, the products we sell, and the attractiveness of certain products to our consumers;
- Regulatory changes relating to the insurance industry in the jurisdictions in which we operate;
- Acts of God, acts of terrorism, acts of war and pandemics;
- Changes in the policies of central banks and/or governments;
- Lowering of one or more of our debt ratings issued by recognized rating organizations and the adverse impact such action may have on our ability to raise capital and on our liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of our insurance subsidiaries and the adverse impact such action may have on the premium writings, policy retention, profitability of its insurance subsidiaries and liquidity;
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital we are required to maintain;
- Litigation or regulatory action that could require us to pay significant damages or change the way we do business;
- Customer responsiveness to both new products and distribution channels;
- Competitive, legal, regulatory, or tax changes that affect the distribution cost of or demand for our products;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including our ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;
- Our failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving initiatives;
- Our inability to obtain consent from the Dutch Central Bank to repurchase our Core Capital Securities; and
- The non-fulfillment of the conditions precedent underlying the agreement to divest Transamerica Reinsurance.

Further details of potential risks and uncertainties affecting the company are described in the company's filings with Euronext Amsterdam and the US Securities and Exchange Commission, including the Annual Report on Form 20-F. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, the company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the company's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

## Corporate and shareholder information

```
Headquarters
AEGON N.V.
P.O. Box }8
2 5 0 1 ~ C B ~ T h e ~ H a g u e ~
The Netherlands
Telephone + 31(0)703443210
www.aegon.com
Group Corporate Communications & Investor Relations
Media relations
Telephone + 31 (0) 703448956
E-mail gcc-ir@aegon.com
Investor relations
\begin{tabular}{ll} 
Telephone & \(+31(0) 703448305\) \\
or & \(8775489668-\) toll free, USA only \\
E-mail & ir@aegon.com
\end{tabular}
```

AEGON's Q1 2011 press release, Condensed Consolidated Interim Financial Statements and the Embedded Value Report 2010 are available on www.aegon.com.

## About AEGON

Throughout their working lives and into retirement, millions of people around the world rely on AEGON to help them secure their long-term financial futures.
As an international life insurance, pension and asset management company, AEGON has businesses in over twenty markets in the Americas, Europe and Asia. AEGON companies employ approximately 27,000 people and serve some 40 million customers across the globe.

AEGON uses its strength and expertise to create added value for customers, shareholders, employees and the wider community. AEGON does this by encouraging innovation and by growing its businesses profitably and sustainably.

AEGON's ambition is to be a leader in all its chosen markets by 2015.


[^0]:    *) Revenues include Run-off businesses

[^1]:    ${ }^{1}$ Ratings based on hierarchy of S\&P, Moody's, Fitch, Internal, NAIC.

[^2]:    ${ }^{1}$ Ratings based on hierarchy of S\&P, Moody's, Fitch, Internal, NAIC.
    ${ }^{2}$ Second lien collateral composed primarily of loans to Prime and Alt-A borrowers.

