

FINANCIAL OVERVIEW ⁽⁹⁾

EUR millions	Notes	Q2 2012	Q1 2012	%	Q2 2011	%	YTD 2012	YTD 2011	%
Underlying earnings before tax									
Americas		339	292	16	314	8	631	650	(3)
The Netherlands		71	79	(10)	74	(4)	150	155	(3)
United Kingdom		25	29	(14)	10	150	54	22	145
New markets		64	88	(27)	70	(9)	152	138	10
Holding and other		(56)	(63)	11	(67)	16	(119)	(150)	21
Underlying earnings before tax		443	425	4	401	10	868	815	7
Fair value items									
Realized gains / (losses) on investments		101	156	(35)	(23)	-	257	(108)	-
Impairment charges		85	45	89	204	(58)	130	295	(56)
Other income / (charges)		(42)	(41)	(2)	(100)	58	(83)	(162)	49
Run-off businesses		(254)	(17)	-	(16)	-	(271)	(19)	-
		6	(2)	-	10	(40)	4	32	(88)
Income before tax		339	566	(40)	476	(29)	905	853	6
Income tax		(85)	(45)	(89)	(72)	(18)	(130)	(122)	(7)
Net income		254	521	(51)	404	(37)	775	731	6
Net income / (loss) attributable to:									
Equity holders of AEGON N.V.		254	521	(51)	403	(37)	775	730	6
Non-controlling interests		-	-	-	1	-	-	1	-
Net underlying earnings		337	328	3	339	(1)	665	672	(1)
Commissions and expenses									
of which operating expenses	11	1,570	1,399	12	1,500	5	2,969	3,013	(1)
		814	781	4	847	(4)	1,595	1,684	(5)
New life sales									
Life single premiums		1,068	1,160	(8)	1,189	(10)	2,228	2,915	(24)
Life recurring premiums annualized		321	329	(2)	312	3	650	640	2
Total recurring plus 1/10 single		428	445	(4)	431	(1)	873	932	(6)
New life sales									
Americas	12	126	120	5	101	25	246	206	19
The Netherlands		23	32	(28)	40	(43)	55	105	(48)
United Kingdom		211	213	(1)	217	(3)	424	464	(9)
New markets	12	68	80	(15)	73	(7)	148	157	(6)
Total recurring plus 1/10 single		428	445	(4)	431	(1)	873	932	(6)
New premium production accident and health insurance									
		187	195	(4)	145	29	382	304	26
New premium production general insurance									
		13	14	(7)	14	(7)	27	27	-
Gross deposits (on and off balance)									
Americas	12	6,644	7,392	(10)	5,014	33	14,036	10,643	32
The Netherlands		367	560	(34)	442	(17)	927	904	3
United Kingdom		9	8	13	17	(47)	17	36	(53)
New markets	12	2,737	3,083	(11)	1,242	120	5,820	2,509	132
Total gross deposits		9,757	11,043	(12)	6,715	45	20,800	14,092	48
Net deposits (on and off balance)									
Americas	12	738	1,061	(30)	426	73	1,799	193	-
The Netherlands		(66)	(185)	64	(113)	42	(251)	(228)	(10)
United Kingdom		(1)	(1)	-	14	-	(2)	16	-
New markets	12	619	1,364	(55)	(2,487)	-	1,983	(4,206)	-
Total net deposits excluding run-off businesses		1,290	2,239	(42)	(2,160)	-	3,529	(4,225)	-
Run-off businesses		(479)	(1,160)	59	(527)	9	(1,639)	(1,407)	(16)
Total net deposits		811	1,079	(25)	(2,687)	-	1,890	(5,632)	-

REVENUE-GENERATING INVESTMENTS

	June 30, 2012	Mar. 31, 2012	%
Revenue-generating investments (total)	451,988	436,753	3
Investments general account	147,065	140,770	4
Investments for account of policyholders	151,633	149,501	1
Off balance sheet investments third parties	153,290	146,482	5